

THE TRUSTEES *of* RESERVATIONS

Conserving the Massachusetts Landscape Since 1891



1 9 9 9 A N N U A L R E P O R T

Who We Are

The Trustees of Reservations was founded in 1891 by a small group of open space visionaries led by landscape architect Charles Eliot, a protégé of Frederick Law Olmsted. Witnessing the dramatic loss to development of large amounts of open space in the Boston area, this group successfully campaigned for the establishment of



Charles Eliot, Founder of
The Trustees of Reservations.

what became the nation's first private, statewide conservation and preservation organization. Volunteer *trustees* who govern the organization are empowered to acquire and maintain publicly accessible landscapes across Massachusetts which are called *reservations*. Thus, our name, *The Trustees of Reservations*.

What We Do

We are a member-supported, nonprofit 501(c)(3) conservation organization formed for charitable purposes to preserve, for public use and enjoyment, landscapes of exceptional scenic, historic, and ecological value in Massachusetts and to protect special places across the state. Our mission includes protecting private landscapes through the use of perpetual conservation restrictions, and we frequently collaborate with other groups and government agencies that share our mission. We also offer expert assistance and advice on conservation and preservation techniques to both individuals and organizations.

What We Protect and Why

The Trustees owns and cares for 81 reservations totaling 21,039 acres of land and protects an additional 11,722 acres through perpetual conservation restrictions on 173 parcels of land as of March 31, 1999.

Our reservations are diverse and include mountains and hilltops; forests and woodlands; river valleys and waterfalls; islands, coastlines, and barrier beaches; marshes, bogs, and swamps; open fields and meadows; and farms, historic houses, designed landscapes, and gardens. Four are National Historic Landmarks, eight are on the National Register of Historic Places, and one is on the National Registry of Natural Landmarks.

Collectively, these reservations offer a wide range of recreational opportunities, most of a passive nature, such as bird watching; nature study; canoeing and kayaking; cross-country skiing and snow shoeing; fishing; hiking; horseback riding; picnicking; swimming; house and garden tours; and assorted public events and activities.

Through their cultural and natural history, these landscapes tell the story of the interaction of people and landscape in what we today call Massachusetts. We believe that those who enjoy and draw inspiration from our reservations and understand our mission will become stewards with us in protecting additional special places across the state. Approximately one million people visit our reservations each year.

How We Are Supported

As a nonprofit organization—not an agency of state government—we rely for support entirely upon membership dues, contributions, grants, reservation receipts, special events, and endowments. We enjoy the support of hundreds of volunteers and over 20,000 members who live in Massachusetts, other parts of New England and the USA, and several countries abroad. Our permanent staff numbers 98, and we employ approximately 200 seasonal staff.



Long Hill in Beverly, Massachusetts serves as Headquarters of The Trustees of Reservations. Formerly the summer home of *Atlantic Monthly* editor, Ellery Sedgwick, and his wife, Mabel Cabot Sedgwick, the house at Long Hill was constructed in 1921 and contains original woodwork from the 1802 Isaac Ball House in Charleston, South Carolina.

Further Information

For further information about the work of The Trustees, call our Headquarters at 978/921-1944 or any of the five Regional Offices listed on the back cover of this Annual Report. Visit our web site at www.thetrustees.org.

THE TRUSTEES of RESERVATIONS 1999 ANNUAL REPORT

Dear Friends and Trustees:



It may be repetitious, but it's not boring—at least not to my colleagues and me—to report, once again, that The Trustees has had a very good year!

One measure of progress is how well we're doing in relation to the goals set forth in *Trustees 2000*. "T-2000," so called, is The Trustees' strategic plan which was put together in 1996 and has been

our road map ever since. Another good indicator, we like to think, is the impressive rate of growth in membership. Passing the 20,000 member mark last year, nearly two years ahead of schedule, is a very good sign that the work we are doing is important, relevant, and increasingly well known and well regarded. Indeed, good things are happening at The Trustees of Reservations!

The Land Conservation Center's report describes a remarkable year when 21 transactions were completed resulting in the permanent preservation of over 1,300 heretofore unprotected acres. Included in this number are conservation restrictions, additions to existing reservations, and three new reservations: Malcolm Preserve in Carlisle, Appleton Farms in Hamilton and Ipswich, and Mountain Meadow Preserve in Williamstown. In addition, prospects for Peaked Mountain becoming a new reservation were improving as fund raising in and around Monson gathered steam.

Even with all this, the main achievement of the Land Conservation Center may well have been the compilation of the *Landscape Protection Plan*, a statewide grassroots effort to set The Trustees' land conservation priorities for the next decade.

In the mean time, the efforts of our talented and hard-working field staff have shown impressive results. Significant improvements to trails and public access were made at many open space properties including Monument Mountain, Chase Woodlands, Whitney & Thayer Woods, and Misery Islands. A major initiative was begun in the Central Region to create the Tully Trail linking our three reservations in Royalston with other conservation lands in

the area. In addition, deferred maintenance projects on historic structures were tackled at Naumkeag, Field Farm, the Bryant Homestead, The Old Manse, Greenwood Farm, Castle Hill, the Crane Wildlife Refuge, the Stevens-Coolidge Place, the Eleanor Cabot Bradley Reservation, and Cape Poge Lighthouse. Finally, a wide range of interpretive programs were offered at World's End, Dinosaur Footprints, The Old Manse, Rock House Reservation, Bartholomew's Cobble, Lowell Holly, Long Point, Cape Poge, Wasque and Coskata-Coatue.

Looking back on fiscal year 1999, it's fair to say that a great many of our achievements have been the direct result of literally thousands of hours of volunteer help. This contribution, combined with the strong financial support of over 25,000 members and donors, has positioned The Trustees on the threshold of the new millennium, ready and able to preserve the best of the Massachusetts landscape.

The credit for that is yours. Thank you all.

Gratefully yours,

A handwritten signature in dark ink, reading "Frederic Winthrop".

Frederic Winthrop
Executive Director

TABLE OF CONTENTS

Governance.....	2
Reservations Management.....	7
Councils, Committees, and Representatives.....	12
Membership, Interpretation, Volunteer Involvement, and Communications & Marketing.....	14
Land Conservation.....	15
List of Restrictions.....	19
Financial Report.....	20
Staff List.....	21
Individual Gifts.....	23
Corporate Gifts.....	29
Planned Giving.....	30
List of Reservations.....	32

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A new administrative building based on the design of the 19th century Shay Shed was just completed at The Old Manse in Concord.

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For the second season, Sun Line Cruises offered passenger boat service to Misery Islands in Salem Bay.

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Abigail Shearer
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Seasonal interpretive programs are now being offered at Dinosaur Footprints in Holyoke.

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[†]Deceased



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Staff and volunteers worked together to construct a handicapped-accessible trail at the new Malcolm Preserve in Carlisle this year.

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Corporate Trustees are the voting members of the organization. Each year, at the Annual Meeting, they elect members of the Standing Committee and Advisory Council as well as new Corporate Trustees.

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† Deceased

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Much of the work of the Standing Committee is carried out by its subcommittees. These subcommittees include members of the Standing Committee and Advisory Council as well as Corporate Trustees and other volunteers.

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[†]Deceased



Field and Headquarters staff visit the recently restored columns of the former Marble Palace at Ashintully in Tyringham.

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George R. Mathey

Julia O'Brien

Sheldon Pennoyer

Henry S. Reeder

Patricia P. Storey

John Thomas

RESERVATIONS MANAGEMENT

Highlights

April 1, 1998 -

March 31, 1999

Over the past year, The Trustees' field staff has responded to a wide variety of challenges to preserve the special nature of our 81 reservations. On any given day, our property managers may be mowing fields; building something as simple as a sign post or as complex as an entire visitor center; welcoming visitors to a beach, woodland, or designed landscape; meeting with architects and overseeing contractors on a restoration project; working with volunteers on a property committee; building water bars to reduce erosion on a mountain trail; pruning an orchard or tending an historic garden; working with consultants to document an historic structure or landscape; arranging for the conservation of an antique chair; or planning and coordinating events.

ISLANDS REGION

One such event took place on a gentle afternoon this spring at Mytoi Garden, our Japanese-style garden on Chappaquiddick that was devastated when Hurricane Bob swept through Martha's Vineyard nearly eight years ago. Some 100 visitors came in late May to admire the rhododendrons in full bloom and celebrate the garden's restoration. Just across the Dike Bridge and up East Beach, restoration was also taking place, as Superintendent Dave Belcher completed the renewal of the Cape Poge Lighthouse, a popular stop along natural history tours which introduce visitors to Cape Poge Wildlife Refuge. At Wasque Reservation, meanwhile, saving the diminishing beach was clearly beyond our powers, as natural forces continued to remove broad areas of sand, shrinking prime fishing areas and reducing available oversand vehicle trails for visitor access.



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Mytoi Garden, Martha's Vineyard.

With help from off-island staff, Superintendent Chris Egan and his crew finished assembling a 'new' maintenance barn at Long Point Wildlife Refuge in West Tisbury. When inspection showed the old barn to be unsafe and beyond repair, Egan located a similarly-sized barn slated for demolition in New Hampshire. He saved the major structural elements, and (with a little

† Deceased



Landmark Volunteers build a boardwalk at Menemsha Hills.

local bartering) reconstructed the barn at Long Point. With a new water line, the barn's outdoor shower also served two separate groups of young volunteers camping at Long Point this summer. The

Americorps and the Landmark Volunteers completed projects to restore habitat at Wasque and construct a boardwalk at Menemsha Hills in Chilmark.

On Nantucket, The Trustees began construction of a new staff house and maintenance facility at Medouie Creek thanks to generous gifts from island supporters. At Coskata-Coatue Wildlife Refuge, trapping of feral cats boosted efforts to protect threatened bird species, and guided tours to the Great Point Lighthouse continued to grow in popularity.

WESTERN REGION

In Williamstown, volunteers helped The Trustees cut a ribbon, thus opening our 81st reservation, Mountain Meadow Preserve. We welcomed visitors to enjoy the fields and woodlands filled with wildflowers, birds, and butterflies. A few miles south, the staff at Field Farm Guest House prepared for a record number of B&B guests with a new



Field Farm Guest House, Williamstown.

coat of paint on the main house and a new roof on the 'Folly'. In Windsor, last fall's drainage improvements to the main trail at Notchview helped assure a successful cross-country ski season despite repeated ice storms. With the spring, Superintendent Jim Caffrey and his staff began a new program to control the invasive glossy buckthorn in Bates Field. At The William Cullen Bryant Homestead in Cummington, a new heating system was installed, and Assistant Superintendent Pat Toomey helped convert the wood shed into a new visitor center. Replacement of a road bridge adjacent to Glendale Falls in Middlefield resulted in improved access and parking to this little-known reservation.



High school cross-country ski race at Notchview, Windsor.

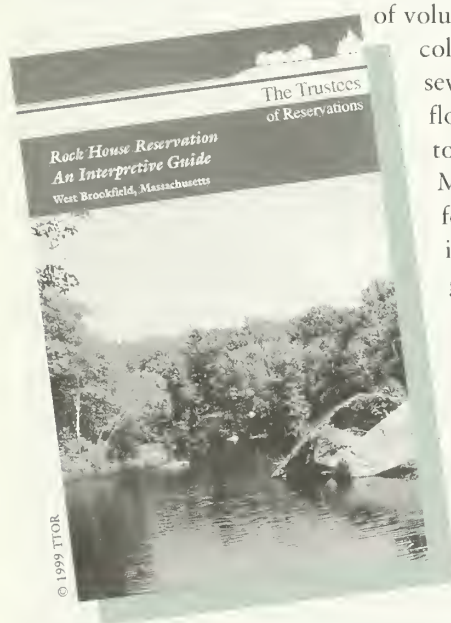
At Naumkeag in Stockbridge, shimmering new tin leafed ceiling paper restored the dining room to Stanford White's designed reflective glow. A consultant firm documented and assessed the Fletcher Steele landscape as part of an ongoing master planning process, and the gardens were awarded a Centennial Medallion by the American Society of Landscape Architects. Superintendent Gordon Clark and his crew prepared for a celebration of Monument Mountain's 100th anniversary as a Trustees landmark. Funding from the state and a local foundation helped support the construction of a new loop trail and provided for rebuilt stone steps for a popular, but heavily-eroded, pathway near the summit. At Ashintully, only the Doric columns remain of the 35-room mansion that succumbed to fire in 1952, but a generous gift from John McLennan's daughters has helped clear the vista from the terrace, and visitors to the ruins can now enjoy an expanded view of the Tyringham Valley. Raptor watchers enjoyed a new fall hawk migration interpretive display on Hurlburt's Hill at Bartholomew's Cobble in Sheffield, and in the spring more than 50 volunteers joined staff on a spring weekend to haul brush, rebuild bridges, and clear away the debris and damage of the winter.

For the first time in memory, The Trustees is in the overnight camping business! Central Regional Director Dick O'Brien signed an agreement for The Trustees to manage the Tully Lake Campground in Royalston. After Andy Ohlson led a crew in renewing the campground's facilities and in passing numerous water quality tests, O'Brien hired a host couple and a ranger and opened 22 lakeside tent sites. The campground provides a convenient trailhead for the new 20-mile Tully Trail that connects Doane's Falls, Jacobs Hill, and Royalston Falls to other nearby open spaces. At the Rock House Reservation in West Brookfield, a group



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View from Jacob's Hill, Royalston, a brisk hike from the re-opened Tully Lake Campground



of volunteers and staff collaborated to plant several hundred flowering perennials to create a Butterfly Meadow, one of the features highlighted in a new interpretive guide to the reservation completed this year by Assistant Superintendent Tim Silva.

In Concord, major improvements continued to enhance The Old Manse. Three

Emerson descendants arrived by horse and buggy on a spring day to cut the ribbon for the Shay Shed, a new administrative wing on the back of the main house that will provide meeting space, offices, and climate-controlled storage areas. Continued implementation of the landscape plan resulted in expanded perennial gardens and a new outdoor interpretive 'theater' in the foundation of an old barn. A fold-out landscape tour brochure was also completed which visitors can use to explore and enjoy this National Historic Landmark.

Celebrating his 25th year with The Trustees, Northeast Regional Director Wayne Mitton spent an increasing amount of time on projects in Ipswich during 1998-99. With the transfer of ownership of Appleton Farms, 658 acres of prime agricultural land was entrusted to The Trustees. Mitton and Associate Director for Planning and Ecology Lisa Vernegaard led an active group of volunteers in developing a management plan for

the farm, while Superintendent Mark Bailey and his crew worked to restore the fields and begin to stabilize key farm structures. Several successful public events this spring and summer testified to the tremendous progress made in less than a year.

A few miles east, Mitton was also overseeing two major projects at Castle Hill. The interior restoration of the Casino complex of buildings was completed, and engineering and design work proceeded towards the rebuilding of the adjacent crumbling retaining wall. The conversion of the Brown Cottage to an 11-room bed-and-breakfast to be called *The Inn at Castle Hill* is on schedule for a Designer Showhouse next spring and a grand opening



The Inn at Castle Hill in progress! Historic wrap-around porch under construction.

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by summer 2000. Despite the construction at Castle Hill, a full program of some 65 weddings and more than 120 corporate events took place this season, along with regular historic house tours and several major public events. More than 6,000 attended the Concours d'Elegance classic car show in September featuring some 450 classic and antique cars. On a spectacular spring day in late May, a distinguished group of supporters and public officials applauded the presentation of the plaque designating Castle Hill as a National Historic Landmark.

This year's warm spring and summer brought large crowds to Crane Beach in Ipswich, challenging our staff to find ways to accommodate swimmers and sunbathers along a shifting beachfront, while they also took steps to protect record numbers of breeding piping plovers, a tiny shorebird which remains on the list of threatened species.



The Stevens-Coolidge Place Plant Sale was a major success.

were refined and approved by the Historic Resources Committee.

Construction was also taking place at Long Hill in Beverly where alterations to the main house and garage were required to create office space for the Communications & Marketing Department move from Castle Hill. As recommended by the property's master plan, the project also included the restoration of the stables and gray garage for use as office, workshop, and maintenance areas.

At Coolidge Reservation in Manchester-by-the-Sea, landscape improvements continued near the Ocean Lawn, made possible by the gift of adjacent Fessenden Hill and the demolition of a former caretaker's house. Views were also improved at nearby Ravenswood Park in Gloucester, where Superintendent Greg Chanis cleared a hilltop, reopening a vista of Gloucester Harbor, and constructed boardwalks to improve visitor access to the lush lowland trails. At Old Town Hill in Newbury, a crew of staff and volunteers cleared a scenic trail through a recently-acquired parcel,

which was promptly displayed on a revised property map posted on site for visitors.

The Stevens-Coolidge Place in North Andover welcomed a large crowd to its annual plant sale in mid-May, as the gardens neared their peak. Plant sale revenues helped support conservation of a Chinese lantern inside the house and the Serpentine Wall in the garden.



L-R: Executive Director Fred Winthrop, Vicky Standstead of the National Park Service, Susan Higinbotham, Harlow Niles Higinbotham, Janice Hunt, and George Mathey at Castle Hill National Historic Landmark dedication.

Associate Director of Historic Resources Susan Edwards carefully monitored all historic preservation projects at Castle Hill, while also planning with Northeast Regional Historic Resources Manager Susan Hill Dolan the re-opening of the First Period Paine House at Greenwood Farm in Ipswich, which will take place next year. Edwards also developed a series of guidelines and policies for the care of our historic structures and their collections. These



Crowinshield Island Ecology Program, Marblehead.

SOUTHEAST REGION

In Colonial times, **World's End** was a pair of islands in Hingham Bay. Even though three causeways now connect the 251-acre reservation to the mainland, the twin drumlins still echo the distinctive feature of the Boston Harbor Islands. Accordingly, The Trustees are participating on the board for the new Harbor Islands National Park Partnership. A group of federal and state



The Main House at The Eleanor Cabot Bradley Reservation will be the future site of private functions.

officials and park volunteers visited **World's End** this spring to consider how The Trustees might welcome Harbor



World's End, Hingham.

Island visitors to this unique, Olmsted-designed landscape. A month later, more than 400 visitors watched the sun set over the islands and behind the Boston skyline at the conclusion of the annual Summer Solstice event.

The Southeast regional staff also completed a three-year project to restore the Milliken Path at Whitney and Thayer Woods, which, along with Weir River Farm and Turkey Hill, provide over 900 acres of open space in Hingham and Cohasset.

At the Norris Reservation in Norwell, a confrontation between two dog-walkers gave new impetus to the work of a newly-formed Task Force on Visitor Experience. This group will determine the components of high-quality visitor experiences, recommend policies and practices to encourage them, and develop a process for resolving conflicts among different groups of visitors.

After several years of productive discussions with neighbors, consultants, and state and local officials, The Trustees received the necessary permits from the Town of Canton to allow the use of The Eleanor Cabot Bradley Reservation as a site for functions. Work began to improve vehicle access, parking, and the interior of the main building in hopes of opening in spring 2000.



Stand of Rosebay Rhododendrons at Medfield Rhododendrons.

In Dover, a vote amending the town's zoning by-law paved the way for Superintendent Jeff Montgomery to begin the process of siting badly-needed parking facilities for Noanet Woodlands and Chase Woodlands. With help from a state botanist and volunteers from the New England Wildflower Society, Montgomery and Natural Resources Planning Assistant Russ Hopping led an assessment of the plant colony at Medfield Rhododendrons. The resulting restoration plan combines selective thinning of the overstory with protection from deer in hopes of renewing the impressive blossoms of past years. Last fall, a faithful cadre of local officials, Trustees members, and other conservationists participated in a dedication ceremony at Noon Hill certifying the route of the Bay Circuit Trail through Medfield.

REGIONAL ADVISORY COUNCILS, PROPERTY COMMITTEES, AND PROPERTY REPRESENTATIVES

ISLANDS REGION

Martha's Vineyard Advisory Council

Flora Epstein, <i>Chair</i>	Joseph E. Murray
Kib Bramhall	Edith W. Potter
Albert Fischer III	Jane Saltonstall
Johanna Harris	Leslie D. Smith
Carol Knapp	Henry A. Tilghman
Benjamin C. Moore	Richard Toole

Chappaquiddick Committee

Edith W. Potter, <i>Chair</i>	Paul F. McDonough
Lindsay Allison	Joseph E. Murray
Leland S. Brown	Virginia Murray
Marsh Bryan	Mrs. Theodore Roosevelt IV
William D. Carlebach	Edward B. Self, Jr.
Joseph C. Cressy	Lionel Spiro
Jonathan D. Filley	Carol Surkin
Oliver D. Filley, Jr.	Elliot M. Surkin
Woody Filley	Henry A. Tilghman
Katherine B. Getsinger	Thomas Tilghman
Stanley Goldstein	
Thomas Healey	
Janet B. Jussel	
Michael Kidder	

Menemsha Hills Committee

Flora Epstein, *Chair*

Nantucket Advisory Council

Henry S. Reeder, <i>Chair</i>	Donal C. O'Brien, Jr.
Edith Andrews	V. Henry O'Neill
Peter Dow	Lunsford Richardson, Jr.
Mrs. Wilson Foss	Kenneth Roman
K. Dun Gifford	Elizabeth Simonds
John P. Horgan	James M. Stewart
Amos Hostetter, Jr.	Molly Sziklas
Christoph Lohmann	Robert W. Sziklas
Pamela Lohmann	Marcia Litchfield-Wilson
William B. Matteson	

CENTRAL REGION

Regional Advisory Council

Philip Truesdell, <i>Chair</i>	Ingrid Mach
Robert Clark	Linda Milton
Peter H. Creighton	John Mirick
Edwin Esleeck	William Perry
Johanna E. Higham	Carla Rabinowitz
William H. King	Jane Weber

Petersham Properties

Candace Anderson, *Chair*

Doyle Reservation

Louise I. Doyle, *Property Representative*

The Old Manse Committee

Elizabeth T. Berk, *Chair*

Rock House Reservation Committee

Walter Fullam, *Chair*

Royalston Falls

George B. Foote, Jr., *Property Representative*



Wildlife Canoe Tours continue to be a popular way to explore parts of Cape Poge Wildlife Refuge, Martha's Vineyard.

NORTHEAST REGION

Regional Advisory Council

Jonathan B. Loring, *Chair*
Joanne C. Purinton, *Secretary*
Betty M. Ellis
Nancy D. Goss
Susan Harris

David O. Phippen
Nicholas Metcalf
Mary Waters Shepley
Judy Skinner

Appleton Farms Grass Rides Committee

Joan Appleton, *Property Representative*
Jeffrey Allsopp, *Chair*

Coolidge Reservation Committee

Catherine Lastavica, *Chair*

The Crane Estate Committee

George Mathey, *Chair*
Tatiana Bezamat
Lawrence Eliot
James Engel
Richard Gourdeau
Paul McGinley
David Scudder
Norton Q. Sloan
Lia Wainwright
Hope Wigglesworth

Crowninshield Island Committee

Judy Skinner, *Chair*

Halibut Point

Robert C. Hooper, *Property Representative*

Long Hill Committee

Irene Briedis, *Chair*
Elizabeth Stone, *Garden Committee Chair*

Misery Islands Committee

Harvey Levesque, *Chair*

Old Town Hill Committee

Nicholas Metcalf, *Chair*

Ravenswood Park Committee

John D. Cunningham III, *Chair*

Stavros Reservation Committee

Susanna B. Weld, *Chair*

The Stevens-Coolidge Place Committee

Susan Harris, *Chair*

Ward Reservation Committee

John W. Kimball, *Chair*

Weir Hill Committee

Eugene Avrett, *Chair*

SOUTHEAST REGION

Regional Advisory Council

Patricia R. Ternes, *Chair*
Steve Cadrin
Theodore Chase
Robert Costello
Pauline Emilson

Henry R. Guild, Jr.
Charles F. Kane, Jr.
Barbara Kern
Shirley Marten
Kathy Reardon
Thomas B. Williams

The Eleanor Cabot Bradley Reservation Committee

Patricia P. Storey and Jane Bihldorff, *Co-Chairs*

Charles River Valley Committee

Vacant

Holmes Reservation

Martin B. Person, Jr., *Property Representative*

Norris Reservation Committee

Eleanor F. Norris, *Chair*

Whitney and Thayer Woods

Thomas B. Williams, *Property Representative*

World's End Committee

Lynne Layman, *Chair*

WESTERN REGION

Regional Advisory Council

William B. Roberts, *Chair*
Charles Alberti
John Bye
Richard DeMayo
Richard Evans
Louise Feigin
Ann Galt
Beverly Hallock
Terry Hallock
Maggie Howard

Leo Kavanaugh
Joan M. McFalls
Michael G. Miller
Margaret Poutasse
Scott Robinson
William A. Selke
William Semanie
Judy Spencer
Cynthia Volk
Winthrop Wassenar

Bear Swamp and Chapelbrook Committee

Richard Evans, *Chair*

The William Cullen Bryant Homestead Committee

Cynthia Volk, *Chair*

Field Farm Committee

Richard L. DeMayo, *Chair*

McLennan Reservation and Tyringham Cobble Committee

Maggie Howard, *Chair*

Sheffield Properties Committee

Vacant

Stockbridge Properties Committee

Leo Kavanaugh, *Chair*

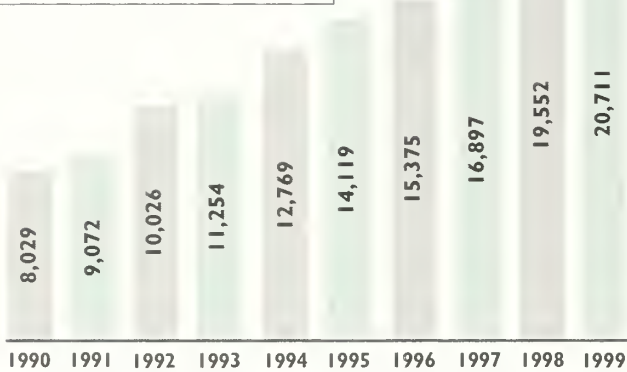
Notchview Committee

John Bye, *Chair*

MEMBERSHIP

Membership in The Trustees of Reservations continues to grow, with Fiscal Year 1999 showing an increase in member households of approximately 6% over Fiscal Year 1998. This steady rise remains a positive sign that we are gradually overcoming our reputation as the “best kept secret in Massachusetts.” Membership income for Fiscal Year 1999 increased by almost \$140,000 to \$1.3 million, providing 15% of our total operating budget.

**Ten-Year Track of
Member Households* of
The Trustees of Reservations
as of March 31**



*Figures include members of giving societies and corporate members.

INTERPRETATION

In recent years, The Trustees has gradually increased the amount of interpretation that takes place on our reservations. On the Islands, a growing program of guided tours and activities for schoolchildren has brought new visitors to Great Point, Cape Poge, Wasque, Mytoi, Long Point, and Menemsha Hills. At Bartholomew's Cobble, Western Regional Ecologist Don Reid has developed a wide range of natural history programs, and, in several regions, volunteers play a large role in sharing with the public what they know about the landscapes we protect. With guidance from our historic resources staff members, our historic house guides have developed creative, new ways to present the tales and characters of days gone by.

Each of these programs tells part of the story of the interaction of people and landscape over more than 10,000 years of human habitation in what is today called Massachusetts. This past year, consultant Adrian Ayson has been working with a staff team to draw these various threads of interpretation together into a coherent plan that elaborates this statewide theme and explores alternative means of presenting it at each reservation. There is much work yet to be done, but we are confident that improved interpretation of our special places will deepen the experience of our visitors and inspire them to join with us in preserving our important landscape heritage.

VOLUNTEER INVOLVEMENT



Appleton Farms had a very popular volunteer work day in the fall.

During Fiscal Year 1999, more than 1,300 volunteers gave over 17,000 hours of their time to The Trustees of Reservations—a tremendous contribution towards the furtherance of our mission. Many helped us to host events across the state while others monitored habitats for wildlife, photographed reservations, gardened at historic house properties, and assisted with various land management tasks at open space reservations across the state. People are learning about the volunteer opportunities we offer

principally through our member mailings as well as from a special listing of volunteer jobs on our web site. The Membership & Volunteer Involvement Committee experimented with ways to involve volunteers in on-site public outreach and membership promotion at several reservations. They also explored ways for improving the integration of volunteer jobs with the day-to-day tasks of our staff.

COMMUNICATIONS & MARKETING

During Fiscal Year 1999, the communications & marketing program focused on expanding media coverage of our work in land conservation, land management, ecology, and historic preservation as well as enhancing our newsletter and producing a wide range of new publications for an increasing number of constituencies. In the spring, we launched our official web site at www.thetrustees.org and have begun to market the site principally through reciprocal links with related web sites. A growing photographic library has helped to ensure that our publications and web site are visually interesting. We continue to robustly market our membership program and promote an extensive schedule of public events, and we are working hard to improve reservation signage and information displays and install bulletin boards and brochure dispensers. Thanks to an active outreach program in northeast Massachusetts, our public profile in the region is higher than ever before. We have joined several local and region-wide outreach initiatives led by key groups such as the Essex National Heritage Area.

LAND CONSERVATION

Highlights and Projects Completed

April 1, 1998–March 31, 1999

During Fiscal Year 1999, the Land Conservation Center (LCC) completed 21 transactions protecting 1,327 acres of land. These transactions included 3 new reservations (764 acres), 5 additions to existing reservations (20 acres), 10 conservation restrictions (366 acres), and 3 additional projects (177 acres) carried out by The Trustees' affiliate, the Massachusetts Land Conservation Trust (MLCT).

Most notable were the acquisition of three new reservations: Malcolm Preserve, 11 acres in Carlisle at the northern edge of Estabrook Woods; Appleton Farms, 658 acres of historic farmland in Ipswich and Hamilton; and Mountain Meadow Preserve, 95 acres on the Vermont border in Williamstown. In addition, MLCT acquired lands for future reservations at Peaked Mountain in Monson and Slocum's River in Dartmouth.

Measured by the number of projects completed, total acreage acquired, or number of new reservations, this year was one of the most successful in The Trustees' history of land protection. That so many projects could be completed while preparation of the *Landscape Protection Plan* was in full swing is a credit to the staff of the LCC. These accomplishments could not have been achieved without the generosity and cooperation of landowners and the help of volunteers and staff from every region of the state. We thank everyone who helped us make this year a resounding conservation success.

OUR 79TH, 80TH, AND 81ST RESERVATIONS

Malcolm Preserve, Carlisle, 11 acres: With the transfer from the Carlisle Conservation Foundation (CCF) of a 50% share in 11 acres of meadow, woodland, and wetland, the Malcolm Preserve became our 79th reservation and our first to be owned and managed jointly with a local land trust. The Preserve includes an additional 23 acres of town-owned conservation land and protects the northern gateway to Two Rod Road and Estabrook Woods. With great volunteer assistance from CCF and the Concord-Carlisle Community Chest, and financial assistance from the Fields Pond Foundation and the Department of Environmental Management's Greenways Grant Program, a handicapped-accessible trail was constructed with the volunteer help under the leadership of Central Regional field staff.

Appleton Farms, Ipswich and Hamilton, 658 acres:

As announced in February 1998, Joan E. Appleton released her life interest in this sweeping agricultural landscape of great scenic, historic, and ecological interest, believed to be the second oldest operating farm in single family ownership in the United States. Mrs. Appleton's decision allows The Trustees to begin the challenging task of improving the farm operation, providing public access, and interpreting for visitors the farm's long and rich human and natural history. Already, thousands of people have enjoyed the rolling fields and woodlands.

Mountain Meadow Preserve, Williamstown, 95 acres:

Thanks to the conservation vision and generosity of Pamela Weatherbee, a widely respected botanist, field naturalist, and strong supporter of The Trustees' work in western Massachusetts, The Trustees was given the 95-acre Mountain Meadow Preserve consisting of upland meadow and woodland in north Williamstown on the Vermont border. Start-up expenses and a generous management endowment were also contributed by Mrs. Weatherbee. Opened in May, the reservation affords magnificent views of Mt. Greylock to the southeast and the Taconic Range to the west. This landscape will be managed as a natural refuge where wildflowers will continue to flourish in reclaimed meadows and people can enjoy bird watching, nature study, the views, and the quiet.

FIRST STEPS TOWARDS TWO ADDITIONAL RESERVATIONS

Peaked Mountain, Monson: In 1998, to secure a key parcel that would become part of the planned Peaked Mountain Reservation, MLCT purchased 60 acres, including a scenic 17-acre pond and associated wetlands, from the four siblings of the Miller family. In early 1999, the family generously donated 55 additional acres of upland woods and hemlock ravine overlooking Temple Brook. These acquisitions were the first steps towards the creation of the reservation which, later this year, following completion of a fundraising campaign, will be augmented by the donation of an additional 148 acres from landowners Len and Roslyn Harrington and Dick Elliott.



Island View Farm on the banks of the Slocum's River, Dartmouth.

Slocum's River, Dartmouth: In January 1999, MLCT, in partnership with the Dartmouth Natural Resources Trust (DNRT), purchased from Indurama Finance U.S.A. Corporation (an international real estate investment company) 116 acres on Horseneck Road and the Slocum's River known as Island View Farm. Nearly all of this acreage will be protected through various restrictions including an Agricultural Preservation Restriction to be purchased by the Commonwealth on 63 acres. Four acres were sold with a conservation restriction to the Architectural Heritage Foundation. The remaining 49 acres, of which 35 are protected by a conservation restriction purchased

by the Town of Dartmouth, have been retained as a reservation to be jointly owned and managed by The Trustees (following conveyance from MLCT) and DNRT. To realize this goal, The Trustees must raise an additional \$50,000 for permanent endowment of its management responsibilities for the property. We intend the reservation to become our second property jointly owned and managed with a local land trust, the first being the Malcolm Preserve.

MLCT and DNRT are continuing to work in partnership to protect the adjacent 641-acre Dartmoor Farm. To make both of these acquisitions possible, DNRT took the lead in an exemplary campaign that raised \$2.8 million in cash and pledges over a 6-month period. We especially thank DNRT volunteers and staff for their leadership of the Slocum's River campaign and the many members of The Trustees who responded to that campaign with generous gifts.

ADDITIONS TO RESERVATIONS

NORTHEAST

Ward Reservation, North Andover: Robert E. Webster donated one-half acre of woodland at the northern end of the Ward Reservation. This parcel connects a formerly isolated portion of the property to the whole and ensures that the scenic forest along Route 125 will remain intact.

SOUTHEAST

The Eleanor Cabot Bradley Reservation, Canton: The Trustees purchased 8 acres of critical woodland from an abutter as an acoustical and visual buffer for the reservation against the impacts of Interstate 93 (Route 128).



Hemlocks reach out over the banks of the Mashpee River.

Mashpee River Reservation, Mashpee: MLCT purchased 16.8 acres of land along the Mashpee River on generous terms from Dr. Edward Fitch of Falmouth. MLCT then sold the eastern two-thirds of the property to the Town of Mashpee as municipal conservation land. Following a successful fundraising campaign, MLCT transferred the remaining 5 acres with river frontage to The Trustees as an addition to the Mashpee River Reservation. This acquisition virtually completes a continuous greenway along the southern portion of the Mashpee River.

Turkey Hill, Cohasset and Hingham: The complex acquisition of the 6-acre Turkey Hill property (adjacent to Whitney and Thayer Woods) was completed this year, several years ahead of schedule. Joseph Saponaro generously donated to MLCT his remaining two-thirds interest in the 6-acre former Nike radar tracking site. His action enabled MLCT to convey ownership of this parcel to The Trustees. Now, the Towns of Cohasset and Hingham and The Trustees fully own their respective parcels. As planned, these parcels function as a single 55-acre unit of open space managed by The Trustees under a joint management committee composed of representatives of the towns, the Cohasset Conservation Trust, and the Hingham Land Conservation Trust.

ISLANDS

Coskata-Coatue Wildlife Refuge, Nantucket: The Trustees purchased from Christoph and Pamela Fezandie Lohmann and their children, Rebecca and Jan, the final one-quarter interest in 129 acres of barrier beach, salt pond, marsh, and dunes.

Long Point Wildlife Refuge, West Tisbury: Richard and Barbara Campbell generously donated to The Trustees five parcels of land at the Thumb Cove Frost Bottom north of the Refuge. These small parcels comprise a handful of more than 2000 postage-stamp lots that were created (but never developed) in the 1920s as the Island Heights subdivision, also known as the Medicine Lots. The Campbell parcels also include permanent easement rights on the extensive 'paper roads' within the 100 acres of this once-planned subdivision. Thanks to the Campbells, The Trustees now has legal standing to raise objections to any attempts to subdivide, develop, or otherwise change the status of this property.

CONSERVATION RESTRICTIONS (CR)

NORTHEAST

Old Town Hill, Newbury: Robert Barton and the late Storer Humphreys, shortly before his death, donated a CR on a highly visible 5-acre field just north of the Parker River. The property, including the adjacent 18th-century homestead, was then donated to a charitable remainder trust and sold by the trust. The proceeds will eventually support The Trustees' conservation work at Old Town Hill.

Sherburne Property, Tyngsborough: A CR on 79 acres of woodland, field, beaver pond, and other wetlands near the Merrimack River was generously donated by the Sherburne family. They then donated the land itself to the Town of Tyngsborough to be used as publicly accessible conservation land.

SOUTHEAST

Strawberry Hill Farm, Dover: Sara Molyneux and Donald Law generously donated a CR on 22.8 acres of highly scenic meadow and woodland surrounding a dwelling whose core dates from around 1735. The property lies between Noanet Woodlands and the Hale Reservation.

Spring Street Farm, Millis: A CR on this 67-acre farm was conveyed by owners Laura and Charles Tangerini, thus fulfilling the terms of their lease/purchase agreement with MLCT. The farm was originally a bequest to MLCT from long-time farmer Louis DeAngelis. MLCT fostered a viable ongoing farm operation by selecting a successful new farming family as tenants/future buyers, upgrading the existing APR, and adding this CR to protect the farm's scenic and ecological features. Spring Street Farm now grows locally marketed flowers and vegetables and manages a successful farm stand.

North River, Marshfield: Gail Whelan generously donated a CR on her 10-acre property on Union Street in Marshfield. The restriction preserves the scenic and natural setting of the

abutting Two Mile Reservation which Mrs. Whelan donated to The Trustees in 1993. The Trustees now holds three CRs on the North River, protecting 177 acres.



Views of the North River from Two Mile Reservation

Lake Waban, Wellesley: Walter and Louisa Hunnewell and their four children generously donated a 25-acre CR on their historic Lake Waban estate. Previously donated CRs have protected the estate's gardens, frontage on Lake Waban, and the 'Pinetum.' This additional CR preserves the remaining acreage of this Wellesley landmark, including the scenic view from Route 16.

West Branch, Westport River, Westport: Alain and Phoebe Chardon generously donated a CR to The Trustees and the Westport Land Conservation Trust on 38 acres of river shoreline, field, and swamp at Tom's Point. The two organizations now hold seven CRs on the east bank of the West Branch, protecting over a mile of its shoreline.

CENTRAL

Mineway Brook, Sudbury: The Trustees was given a CR by the Sudbury Valley Trustees (SVT) on a 41-acre property located on the Mineway Brook in Sudbury. SVT received the property as a gift from Austin and Harriet Ashley in 1997. The wooded property includes some 1,100 feet of frontage on Mineway Brook, a tributary of the Sudbury River, as well as several vernal ponds that provide breeding habitat for blue-spotted salamanders.

Milliken Property, Carlisle: Arthur and Elizabeth Milliken generously donated a CR on 4 acres of woodland and wetland on the northern border of Estabrook Woods.

WEST

Wallace Hall Road, Monterey: Turkeybush Foundation and its benefactors, Lewis and Joyce Scheffey, donated a CR on 74

acres of upland forest, meadow, stream, and ravine with extensive frontage on Wallace Hall Road. The restriction, co-held with the Monterey Preservation Land Trust, brings the total acreage protected by The Trustees and its conservation partners in the Harmon Brook area of New Marlborough and Monterey to more than 2,300.

ACQUISITION AND PROTECTION BY MASSACHUSETTS LAND CONSERVATION TRUST, INC.

Half Moon Meadow, Tyngsborough: Vincent D. McCabe donated 12.7 acres to MLCT, making a total of 85 acres near Half Moon Meadow protected by MLCT and the Town of Tyngsborough. Depending on our success with adjacent landowners, this area could become a new reservation or may be conveyed to the town as conservation land.

East Street, Easthampton: Employing the town's right-of-first-refusal, MLCT purchased a 17-acre parcel of farmland, woods, and wetland at the foot of Mt. Tom threatened by development. Nine acres were conveyed to the Pascommuck Conservation Trust for conservation stewardship, and an APR will eventually be sold to the state on the remaining farmland and an abutting 9-acre farm. The farmland was sold to farmer Eileen Droescher, who is establishing a Community Supported Agriculture operation on the property. The project was made possible by a strong fundraising campaign mounted by neighbors.



Protected farmland along East Street in Easthampton.

Farmland Protection: During the course of the year, MLCT increased its level of activity with the state's Agricultural Preservation Restriction (APR) Program by preserving several important farm properties around the state. Using the *Land Conservation Revolving Fund* of The Trustees, MLCT has been able to acquire APRs and hold them temporarily until the state can complete the purchase. Employing this technique in partnership with other land trusts, municipalities, and state agencies, MLCT acquired or loaned funds for acquiring APRs on 500 acres of farmland in Worthington, Leyden, Amherst, New Braintree, and Harvard, in addition to the Slocum's River project described above.

The *Trustees 2000 Strategic Plan* called for the completion of a "Landscape Collection Plan" as a guide for The Trustees' conservation efforts over the next ten years and beyond. We have renamed it the "Landscape Protection Plan" to broaden its appeal to a general audience, but it represents the same process we began in Fiscal Year 1998 and hope to wrap up in October 1999. From April 1998 to March 1999, we organized about 30 regional and topical meetings involving more than 100 volunteers and numerous colleagues throughout the Massachusetts conservation community. We asked these volunteers and colleagues to help us identify and describe the important open space needs and opportunities in each region and help us envision what success would mean to each region's landscape and people. Through this process, we were able to engage many more people than we expected in an exercise that, as far as we know, had not been attempted in Massachusetts since 1925—that is to identify specific landscapes across the state worthy of conservation by The Trustees or our conservation partners. More than 450 sites and properties were identified and entered into a database, together with a wealth of relevant information. This information has already suggested new perspectives on where to focus our conservation efforts and how we can be more effective in conserving our Commonwealth's landscape legacy.

At this writing, the public component of the "Landscape Protection Plan" has been published. It is titled *Conserving Our Common Wealth: A Vision for the Massachusetts Landscape* and is available upon request. The report can also be downloaded from our web site at www.thetrustees.org. An internal "Action Plan" for Land Conservation will be completed in fall 1999, recommending how The Trustees should proceed to implement the recommendations in *Conserving Our Common Wealth*.



Staff of the Land Conservation Center (clockwise): Darrell DeTour, Wesley Ward, Charlie Wyman, Chris Rodstrom, Ginny Slack, Sarah Cole.

The "Landscape Protection Plan" process has helped us to reach out to a broad range of colleagues and potential collaborators across the state, including two areas in which *Conserving Our Common Wealth* recommends an expanded presence by The Trustees: the Connecticut River Valley and Greater Boston. While organizing the process and preparing the Plan, we continued to provide assistance to the Massachusetts conservation community and to numerous municipalities, land trusts, and conservation-minded landowners. Staff members participated in conservation seminars in Newbury, Dartmouth, Rehoboth, and Easton and in workshops at the national Land Trust Alliance Rally in Madison, Wisconsin and the Environmental Careers Conference in Boston.

Massachusetts Land Trust Conference: Coordinated for the 10th year by the Land Conservation Center and co-sponsored by the Massachusetts Land Trust Coalition, this annual conference attracted more than 200 participants, the largest attendance since its inception. Nine workshops were offered on a variety of land conservation topics. Robert Durand, newly appointed Secretary of Environmental Affairs, was the keynote speaker.

Land Conservation Options – A Guide for Massachusetts

Landowners: The third edition of this attractive, popular guide was edited by Director of Land Conservation Wesley Ward and co-published with the Essex County Greenbelt Association. It incorporates recent tax changes and includes updated information for landowners considering conservation plans for their property. Already, at this writing, 5,000 copies have been distributed.

Conservation Advocacy: The Trustees limits its public issues advocacy to matters of direct relevance to our mission. Participation in the Massachusetts Environmental Collaborative has enabled The Trustees to greatly increase its effectiveness as an advocate for statutory and administrative changes to encourage conservation and historic preservation. During this legislative session, we are concentrating on four bills which would strengthen the ability of the Commonwealth, cities and towns, and nonprofit organizations working in cooperation with landowners to protect open space and conserve the Massachusetts landscape. These are:

- Conservation Restriction and Agricultural Preservation Restriction Act Amendments, H. 3118
- Community Preservation Act, S 1513/H. 3203
- Chapter 61, 61A, and 61B Amendments, S. 1511/H. 2626 (Relates to the property tax reductions offered to owners of forest, agricultural, and open space land.)
- State Income Tax Credit for Conservation Donors, S. 1626, H. 2079, H. 1295. (This bill was drafted by The Nature Conservancy and The Trustees on the model of an effective North Carolina program providing substantial tax incentives to encourage permanent conservation by private landowners.)

CONSERVATION, HISTORIC PRESERVATION, AND AGRICULTURAL PRESERVATION RESTRICTIONS

Through
March 31, 1999

Date First Acquired	Approximate Acreage
1972	Charles River, Sherborn (5) 135
1973	Longacre Farm, Medfield
1973	Prospect Hill, Chilmark
1973	Brooks Woodland Preserve, Petersham (8) 23
1973	Castle Neck River, Ipswich and Essex (15)
1974	Lake Waban, Wellesley and Natick (8) 137
1974	Mayhew Island, Chilmark 7
1975	Charles River, Dedham and Westwood (3) 156
1975	East Hollyholm, Chilmark 75
1975	Seven Gates Farm, Chilmark and West Tisbury (7) 1,257
1975	Trout Brook, Dover (2) 118
1976	Bothways Farm, Essex 99
1976	Charles River, Millis and Medfield (2) 29
1976	Ipswich River, Ipswich (2) 15
1976	Nashawena Island, Gosnold 1,900
1976	Tiah's Cove, West Tisbury 65
1977	Rockhouse, West Brookfield
1977	Tuckernuck Island, Nantucket (6) 298
1977	Noanet Brook Woods, Dover 15
1978	Bogastow Farm, Millis 85
1978	Cape Ann Golf Course, Essex 100
1979	Stevens Field, North Andover 11
1979	Charles River, Wellesley (3) 31
1980	Holly Hill Farm, Cohasset (2) 119
1980	North River, Norwell and Marshfield (3) 177
1980	Parkinson Property, Medfield 82
1980	Halibut Point, Rockport 13
1981	East Branch, Westport River, Westport (2) 32
1983	Wauwinet, Nantucket 12
1984	Menemsha Hills, Chilmark (5) 74
1984	John Wise Avenue, Essex (APR) 70
1984	Charles River, Needham (4) 56
1985	Mill Farm, Dover 40
1985	Mattapoisett Harbor, Mattapoisett 42
1985	Clark Farm, Sunderland (APR-3) 80
1986	Bartholomew's Cobble, Salisbury, CT (3) 539
1986	Great Island, Yarmouth (2) 266
1986	Monument Mountain, Great Barrington 20
1988	Nashaquitsa, Chilmark 75
1988	North Road, Monterey/ New Marlborough (7) (CR/HPR) 2,388
1988	Capt. Daniel Bradford House, Duxbury (HPR) 8
1988	Rattlesnake Hill, Bolton (5) 152
1989	Manchester Coast, Manchester (3) 63
1989	Palmer River, Rehoboth (2) 110

Date First Acquired	Approximate Acreage
1989	Weweantic River, Marion (2) 10
1989	Blue Hills Reservation, Milton (2) 67
1989	Wilder Farm, Bolton (2) 33
1990	Turner Hill, Ipswich 102
1990	Wigwam Hill, West Brookfield 63
1991	West Branch, Westport River, Westport (7) 146
1991	Moraine Farm, Beverly (CR/HPR) 176
1991	Charles River, Dover 8
1992	Upland Farm, Cummington 32
1992	Maple Hill Farm, Hardwick 181
1992	Thornhill Farm, Essex (2) 101
1992	Wenakeening Woods, Holliston (2) 102
1993	Chase Woodlands, Dover 10
1994	Apple Knoll Farm, Millis 268
1994	North Road, Chilmark 53
1994	Osamequin Farm, Seekonk and Rehoboth 241
1994	New Marlborough Village, New Marlborough 24
1994	Pakeen Farm, Canton 145
1994	Broad Meadows, Stockbridge 48
1995	Lake Cochituate, North Andover 30
1995	McLennan, Tyringham 6
1995	Farandnear, Shirley 81
1997	Estabrook Woods, Concord and Carlisle (5) 311
1997	Potash Brook, Williamsburg 66
1997	Smith's Creek, Barnstable 17
1997	Cape Poge, Edgartown 4
1997	Stannox Farm, Sherborn 108
1997	Turkey Hill, Hingham and Cohasset (2) 50
1998	Brooks Estate, Medford 50
1998	Sherburne Property, Tyngsborough 79
1998	Spring Street Farm, Millis 67
1998	Strawberry Hill Farm, Dover 23
1999	Mineway Brook, Sudbury 41
1999	Old Town Hill, Newbury 5

Total Restrictions 173

Total Acres Protected (Approximately) 11,722

APR - Agricultural Preservation Restriction

CR - Conservation Restriction

HPR - Historic Preservation Restriction

NOTE: Number of perpetual restrictions shown in parentheses () if greater than one beginning with the date of first acquisition.

Parcels of land where no acreage is listed above have been added to existing reservations and are reflected in count on page 32.

Continuing the success of recent years, the organization has again budgeted and realized a surplus from its operating activities for the year ended March 31, 1999. Following the guidelines of the *Trustees 2000* strategic plan, the surplus will fund much needed capital projects and deferred maintenance at our properties.

The surplus of \$650,000 exceeded the \$294,000 figure originally budgeted primarily due to substantial increases in contributed income, membership, and reservation/event receipts. Led by the generosity of members in the *Charles Eliot Society* and the *1891 Society*, annual giving reached a new record of \$1,390,000, a 16% increase over Fiscal 1998. Membership income grew by 11% to \$1,345,000 and, for the first time in the organization's history, the fiscal year ended with over 20,000 members. Reservation/event income rebounded from the rainy start last summer and finished the season at \$3,033,000, a 9% increase over the prior fiscal year.

Operating expenses increased 16% to \$8,397,000 including continued investment in the initiatives outlined in the *Trustees 2000* plan. Expenditures for land conservation, development, and communications & marketing grew most significantly while general and administrative costs were held to a 7% increase.

The endowment funds continued to be an important source of income, contributing 36% of the total operating revenues. Endowment support reached \$3,279,000, up 17% from \$2,809,000 in Fiscal 1998. Following many years of favorable returns, the value of the endowment funds declined by 5% during Fiscal 1999. The Standing Committee, on the recommendation of the Investment and Executive Committees, decided that, given the growth of the endowment portfolio in recent years, it was appropriate and prudent to diversify investment managers. Accordingly, two new investment managers were engaged to each manage one-third of the equity portion of the portfolio.

The Trustees of Reservations is in a solid financial position as a result of excellent management of its operations. The organization also recognizes that it must continue funding a growing list of deferred maintenance needs and special capital projects. As new "special places" and challenges are taken on, the commitment of supporters, staff, and volunteers is the organization's greatest asset.

John O. Parker

John O. Parker
Treasurer

SUMMARY OF FY 1999 INCOME



SUMMARY OF FY 1999 EXPENSES



Operating Fund Results

(In Thousands of Dollars)

	<u>FY 1999</u>	<u>FY 1998</u>	<u>% Change</u>
INCOME			
Reservation/Event Receipts	\$3,033	\$2,794	+ 9%
Operating Support from Endowment	3,279	2,809	+17%
Contributions/Grants	1,390	1,203	+16%
Membership	1,345	1,207	+11%
Total Income	\$9,047	\$8,013	+13%
EXPENSES			
Field Operations	\$6,268	\$5,430	+15%
General and Administrative	728	682	+ 7%
Development	594	497	+20%
Land Conservation	512	414	+24%
Communications & Marketing	295	247	+19%
Total Expenses	\$8,397	\$7,270	+16%
NET FUNDS AVAILABLE FOR CAPITAL PROJECTS	\$ 650	\$ 743	

Endowment Market Value

(In Thousands of Dollars)

	<u>FY 1999</u>	<u>FY 1998</u>
Beginning Balance	\$81,400	\$62,700
Contributions/Other Additions	401	326
Net Unrealized/Realized Gains (Losses)	(4,794)	18,374
Total as of March 31, 1999	\$77,007	\$81,400

NOTE: The amounts above reflect all endowment funds, including the Budd Trusts.

Copies of the audited financial statements are available upon request.

STAFF LISTING

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(as of March 31, 1999)

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GIFTS

THE GIVING SOCIETIES

The Giving Societies were created to honor individuals, foundations, companies, and institutions which provide leadership levels of annual giving to The Trustees of Reservations. The Governing Board and staff of The Trustees extend our deepest gratitude both to members of The Charles Eliot Society and to its chair, Henry R. Guild, Jr., as well as to membership of The 1891 Society and its co-chairs, Caroline Standley and Jonathan Loring. The extraordinary generosity of our Giving Society members and their ongoing commitment to leadership levels of annual giving have led to record-breaking annual support during Fiscal Year 1999.



1111
Charles Eliot.
SOCIETY

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GIFTS FOR SPECIAL PURPOSES

Each year, many gifts for special purposes, above and beyond annual operating support, are made to The Trustees at giving society levels. Listed below, are the names of those who made such gifts at the level of *The Charles Eliot Society* during Fiscal Year 1999. The Governing Board and staff wish to express thanks for this generous support.

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- The Bromley Charitable Trust
- Mrs. Susanna Collerado-Mansfeld
- Fidelity Investments Charitable Gift Fund
- Mrs. Ellen B. McFarland
- Mr. and Mrs. Wilhelm M. Merck
- Mr. Anthony E. P. Pearson
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- Cohasset Garden Club
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- Mr. and Mrs. Robert W. Lewis

CASTLE HILL MASTER PLAN IMPLEMENTATION

- The Bezamat Foundation, Inc.
- Mr. and Mrs. Adolfo Bezamat
- The Boston Foundation
- Massachusetts Historical Commission
- Mr. and Mrs. George Mathey
- Mr. and Mrs. David W. Scudder
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- Brooks Estate Preservation Association
- Concord Land Conservation Trust
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- Mr. Donald F. Law and Ms. Sara Molyneux
- Mr. Thaxter P. Spencer

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at the request of Anne W. Eldridge
- Mr. Charles E. Kane, Jr. and
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- Mrs. Holly McLennan Ketron
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- Anonymous

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- DEM Division of Forests and Parks
- Fields Pond Foundation, Inc.

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- The Charles Engelhard Foundation
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CONSERVATION RESTRICTIONS**

**The Governing Board and staff of
The Trustees are grateful to those
who have most generously made gifts
of land and conservation restrictions
during Fiscal Year 1999.**

GIFTS OF LAND

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Mr. and Mrs. Richard Campbell
Carlisle Conservation Foundation
Vincent D. McCabe Realty Trust

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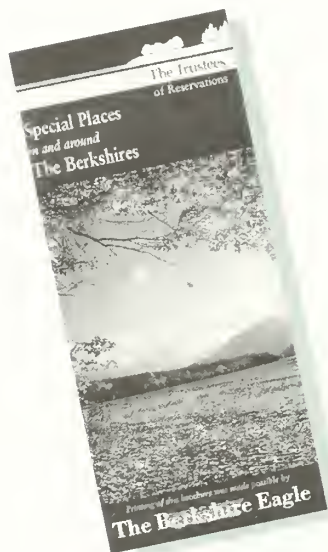


Western Regional Director Steve McMahon gives an update on the Chinese Garden Restoration Project during Naumkeag's Chinese Garden Tea Party.

Gifts-in-kind are gifts of goods or services given to The Trustees to aid in carrying out our mission. The Governing Board and staff of The Trustees are extremely grateful for this generous support during Fiscal Year 1999 and regret that space limitations make it possible only to list those at giving society levels (\$1,000 and above).

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The Berkshire Eagle
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Mr. Thomas J. Ronan and
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We are deeply honored to receive tribute gifts in memory of a loved one or in honor of someone special.

**During Fiscal Year 1999,
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The Governing Board and the staff are very grateful for all support provided to The Trustees of Reservations during Fiscal Year 1999. Although we would like to list all who contributed—a total of over 25,000—space limitations make it possible only to include members of the giving societies (those who gave \$1,000 or more for annual operating support), those who made gifts at this level for special purposes and gifts-in-kind, those who made honorary or memorial gifts, and those who made gifts of land and conservation restrictions. We would appreciate being notified of any errors or omissions which may have occurred.

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The Governing Board and staff of The Trustees wish to thank the businesses which have provided essential support during Fiscal Year 1999.

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Gift Income

	FY 1999		FY 1998	
	<u>Amount</u>	<u>Donors</u>	<u>Amount</u>	<u>Donors</u>
Contributions and Grants	\$1,390,000	3,288	\$1,202,717	2,802
Membership Dues	1,344,733	20,711	1,206,784	18,939
Gifts for Special Purposes*	<u>3,035,457</u>	<u>1,047</u>	<u>1,868,770</u>	<u>1,371</u>
Total	\$5,770,190	25,046	\$4,278,271	23,112

*Gifts for Special Purposes (endowment, land acquisition, and reservation capital improvement projects) are not reflected in the Financial Report on pages 20-21.



The following supporters have notified us of provisions in their wills or estate plans to benefit The Trustees. In doing so, they become members of *The Semper Virens Society*. Through bequests, charitable trusts, retained life estates, pooled income fund gifts, or other planned giving arrangements, members of the Society build endowment and assure a bright and vigorous future for The Trustees.

We are delighted to list the members of *The Semper Virens Society*. In making a planned gift, they have set an inspiring example for others to follow.

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Mr. and Mrs. Richard M. Wyman
Anonymous (16)

♦ Founding members

BEQUESTS AND GIFTS FROM TRUSTS

The Trustees gratefully acknowledges support in the past year from the following bequests and gifts from trusts:

Estate of Kathryn Sawyer Gillies
Unrestricted endowment

Estate of Virginia Bullard Glennon
Unrestricted Endowment

Estate of Elizabeth Debb Hajjar
Special project for Bartholomew's Cobble

Estate of Lawson Hill
Unrestricted endowment

Estate of Helen E. Stoddard
Unrestricted endowment

Estate of Eva H. Thunstrom
Unrestricted endowment

Dorothy D. Conkey Trust
Endowment for Bartholomew's Cobble

Margaret C. Dumas Trust
Unrestricted endowment

Anonymous
Unrestricted endowment

CHARITABLE LEAD TRUST

Anonymous
Annual support for Field Farm



Bartholomew's Cobble, Ashley Falls, Sheffield.

PROFILE OF A PLANNED GIFT

A Legacy for the Future



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Bob and Sue Schuiteman at their home on Conomo Point in Essex.

Recently, Bob decided it was time to develop his estate plan. "I thought seriously about what things had been significant and influential in my life. I am passionate about some things, and, for years, I've lived with the Crane Estate and enjoyed it. I strongly believe you have to take a leadership role to help preserve what's of great value to you."

Bob has since made a provision in his estate plan specifically to benefit the endowment of the Crane Estate, the vast collection of more than 2,100 acres of land in Ipswich and Essex, which includes The Crane Wildlife Refuge, Castle Hill, and Crane Beach. We are most grateful to Bob for his farsighted and generous gift and for being a lifelong friend of The Trustees.

You, too, may wish to make a provision in your will to benefit The Trustees, or you may be interested in giving arrangements that will provide income for life to you or a designated beneficiary. There are a number of planned giving options that can meet your individual financial needs and provide significant tax benefits while providing vital support for The Trustees.

If you would like further information, or wish to discuss a range of planned giving options, please contact:

Sarah M. Carothers
Director of Planned Giving
The Trustees of Reservations
572 Essex Street
Beverly, MA 01915-1530
Tel 978/524-1876
Fax 978/921-1948
Email scarothers@ttor.org

In the early 1970's, Bob Schuiteman bought a summer home on Conomo Point in Essex. A native of Michigan who had visited the area season after season, he was captivated by the view across the Essex River marshes to Choate (Hog) Island. Now, nearly 30 years later, he's still in love with the spot.

"Every evening, my wife, Sue, and I sit on the porch and enjoy this view," he says. "It is wonderful to know that, because of the work of The Trustees, it will never change."

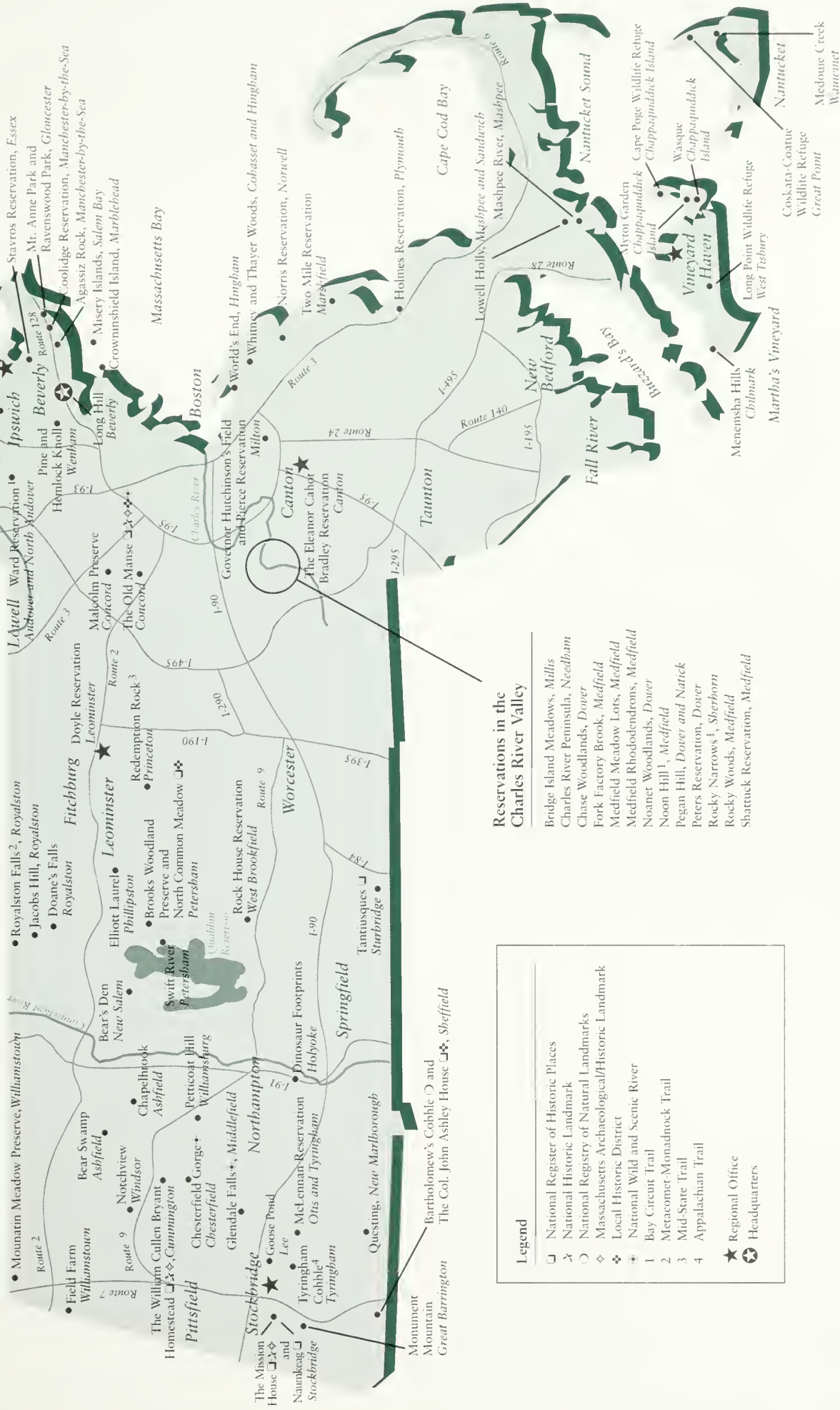
Bob and Sue often go down river by kayak or skiff, through brisk currents and breezes, to Castle Neck to hike the farthest end of Crane Beach, where, Bob says, you come to appreciate it as "one of the finest beaches in the world." They've explored Choate Island with family and friends many times and every 4th of July take a picnic to Castle Hill for the splash of fireworks over the Grand Allee.

Date First Acquired	Approximate Acreage
1897	Mount Anne Park, Gloucester 87
1897	Rocky Narrows, Sherborn 227
1898	Governor Hutchinson's Field, Milton 10
1899	Monument Mountain, Great Barrington 503
1905	Petticoat Hill, Williamsburg 60
1928	The William Cullen Bryant Homestead, Cummington 195
1929	Chesterfield Gorge, Chesterfield 166
1933	Whitney and Thayer Woods (including Turkey Hill), Cohasset and Hingham 824
1934	Medfield Rhododendrons, Medfield 196
1934	Halibut Point, Rockport 12
1935	Dinosaur Footprints, Holyoke 8
1935	Misery Islands, Salem Bay 87
1936	Pine and Hemlock Knoll, Wenham 14
1939	The Old Manse, Concord 9
1940	Ward Reservation, Andover & North Andover 694.5
1941	Elliot Laurel, Phillipston 33
1942	Rocky Woods, Medfield 491
1942	Lowell Holly, Mashpee & Sandwich 135
1944	Holmes Reservation, Plymouth 26
1945	The Crane Memorial Reservation, Ipswich 1,399
1946	Bartholomew's Cobble & The Col. John Ashley House, Sheffield 294
1948	The Mission House, Stockbridge .5
1951	Royalston Falls, Royalston 205
1952	Old Town Hill, Newbury 495
1952	Redemption Rock, Princeton .25
1955	Crowninshield Island, Marblehead 5
1956	Pegan Hill, Dover and Natick 32
1957	Agassiz Rock, Manchester-by-the-Sea 101
1957	Pierce Reservation, Milton 4
1959	Cape Poge Wildlife Refuge, Chappaquiddick 516
1959	Doane's Falls, Royalston 46
1959	Mashpee River, Mashpee 248
1959	Naumkeag, Stockbridge 46
1959	Noon Hill, Medfield 204
1960	Charles River Peninsula, Needham 30
1962	The Stevens-Coolidge Place, North Andover 91
1962	Tantiusques, Sturbridge 55
1963	Tyringham Cobble, Tyringham 206
1964	Chapelbrook, Ashfield 173
1964	Glendale Falls, Middlefield 60
1966	Notchview, Windsor 3,108
1966	Menemsha Hills, Chilmark 211

Date First Acquired		Approximate Acreage
1966	Fork Factory Brook, Medfield	135
1967	World's End, Hingham	251
1967	Wasque, Chappaquiddick	200
1968	Bear's Den, New Salem	6
1968	Bear Swamp, Ashfield	284.5
1968	Weir Hill, North Andover	194
1968	Medfield Meadow Lots, Medfield	16
1970	Shattuck Reservation, Medfield	245
1970	Norris Reservation, Norwell	117
1970	Appleton Farms Grass Rides, Hamilton	259
1974	Coskata-Coatue Wildlife Refuge, Nantucket	1117
1974	Bridge Island Meadows, Medfield	80
1974	The Crane Wildlife Refuge, Ipswich & Essex	680
1975	Brooks Woodland Preserve, Petersham	518
1975	Jacobs Hill, Royalston	173
1975	Greenwood Farm, Ipswich	216
1975	North Common Meadow, Petersham	25
1976	Medouie Creek, Nantucket	5
1976	Mytoi Garden, Chappaquiddick	14
1977	McLennan Reservation, Otis & Tyringham	594
1979	Long Hill, Beverly	114
1979	Long Point Wildlife Refuge, West Tisbury	632
1981	Doyle Reservation, Leominster	39
1983	Swift River, Petersham	439
1984	Noanet Woodlands, Dover	695
1984	Field Farm, Williamstown	316
1986	Stavros Reservation, Essex	74
1986	Goose Pond, Lee	112
1988	Peters Reservation, Dover	97
1991	The Eleanor Cabot Bradley Reservation, Canton	90
1992	Coolidge Reservation, Manchester-by-the-Sea	64
1993	Ravenswood Park, Gloucester	500
1993	Rock House Reservation, West Brookfield	75
1993	Chase Woodlands, Dover	85
1994	Two Mile Reservation, Marshfield	68
1996	Questing, New Marlborough	438
1998	Malcolm Preserve	11
1998	Appleton Farms	658
1998	Mountain Meadow Preserve	95
Total Reservations		81
Total Acres Protected		21,038.75*

*Does not include property owned by The Trustees of Reservations but not part of a reservation: 135 acres in Ipswich; 32 acres in Gloucester; and 48 acres in Stockbridge. In addition, the Massachusetts Land Conservation Trust (MLCT), a legally separate charitable corporation with a board of directors appointed by The Trustees, currently owns 11 acres in North Andover, 10 acres in Dover, 69 acres in Tyngsborough, and 1/3 interest in the Holbrook Property in Rutland.

The Trustees of Reservations



The Trustees of Reservations

*Conserving the
Massachusetts Landscape
Since 1891*

Headquarters

Long Hill
572 Essex Street
Beverly, MA 01915-1530
978/921-1944

Central Regional Office

Doyle Reservation
325 Lindell Avenue
Leominster, MA 01453-5414
978/840-4446

Islands Regional Office

The Wakeman Center Storer Building
P. O. Box 2106
18 Helen Avenue
Vineyard Haven, MA 02568-2106
508/693-7662

Northeast Regional Office

Castle Hill
P. O. Box 563
290 Argilla Road
Ipswich, MA 01938-2647
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Southeast Regional Office

The Eleanor Cabot Bradley Reservation
2468B Washington Street
Canton, MA 02021-1124
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The Mission House
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www.thetrustees.org

**Front Cover: Lunden/Miller Pond
at Peaked Mountain, Monson.**

Photograph ©1999 Mary Arduser
Winner of the 1999 Annual Report
Cover Photo Competition.

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Tug-of-war contest at Appleton Farms Family Fun Day in Ipswich.

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